

# Rapid Microbiological Methods

August 31<sup>st</sup>, 2021

A presentation for Dairy Management Inc.



# Antitrust Statement

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*“There shall be no discussion or activity for the purpose of arriving at any understanding or agreement regarding price, the terms or conditions of sale, distribution, volume of production, territories, or customers. There shall be no discussion or activity for the purpose of preventing any person or persons from gaining access to any market or customer for goods or services, nor any agreement or understanding to refrain from purchasing or using any material, equipment services, or supplies. There shall be no discussion or activity that may be construed as forestalling or limiting research and development. We, of course, expect your full compliance with these guidelines, both while in attendance at this meeting and at all times and in all matters relating to the topics discussed at this meeting.”*



# Introduction

About Us

About you and your experiences

David Legan, PhD

# About Eurofins



## Purpose

*To provide our customers with innovative and high quality laboratory, research, and advisory services while creating opportunities for our employees and generating sustainable shareholder value*

## Values

- Customer focus
- Competence and team spirit
- Integrity
- Quality

# Eurofins Group Overview



Eurofins is the **global leader in biological testing** with an unrivaled reputation for unbiased analysis



**200,000 reliable analytical methods** for characterizing the safety, identity, purity, composition, authenticity, and origin of products



Our **diverse laboratories** navigate seamlessly through a dynamic and ever-changing global marketplace



**55K** EMPLOYEES



**900** LABORATORIES

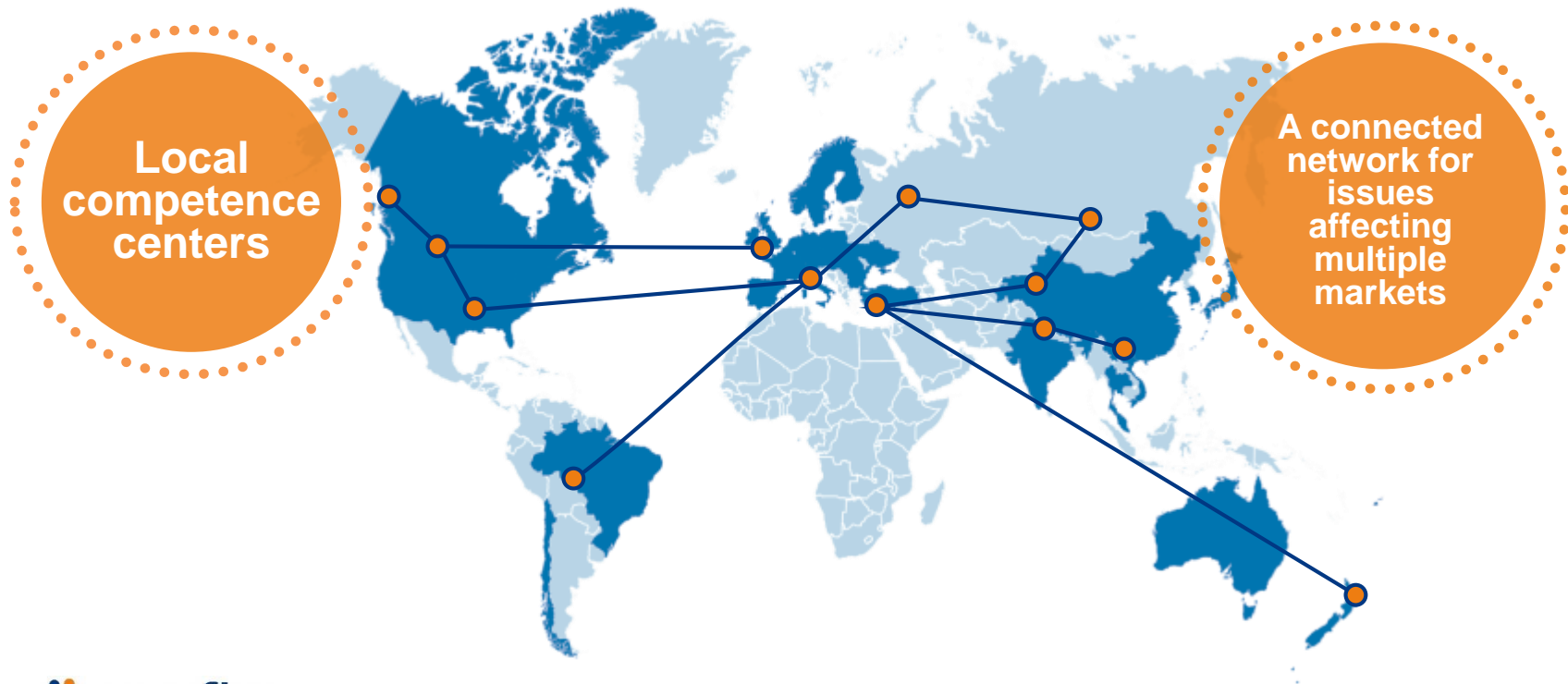


**> 50** COUNTRIES



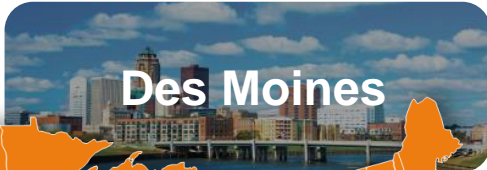
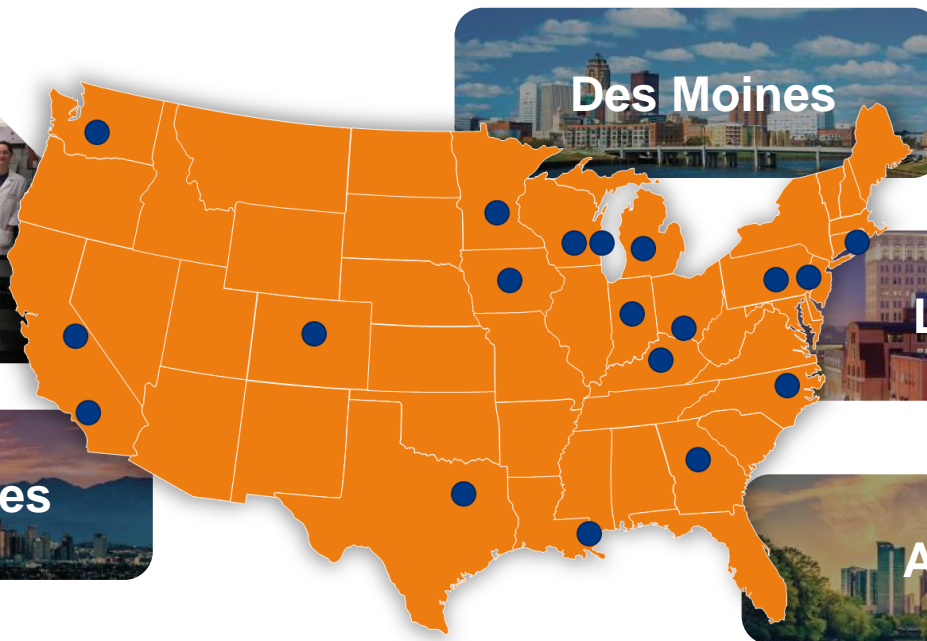
**450M+** TESTS ANNUALLY

# Local Service with a Global Network



# Eurofins Food Testing Laboratories

29 Laboratories in 19 Cities across the US



# Reliable Results

## Quality Results, On Time and Accurate

### 1 Accreditations & Approvals

ISO 17025 and other relevant standards

### 2 Proficiency Testing

Industry approved programs for various methods

### 3 Client Audits

Eurofins' open door policy invites you to audit us at any time

### 4 Internal Standards

Internal controls to safeguard against false positives and negatives

### 5 Technology Investment

Commitment to industry leading infrastructure and cutting edge technologies

### 6 Industry Experts

Leaders and knowledgeable experts attuned to the latest trends



## 2. Job function

| Job role                 | % responses  |
|--------------------------|--------------|
| Quality Assurance        | 55.6         |
| Management               | 44.4         |
| Production               | 22.2         |
| Research and Development | 22.2         |
| Laboratory Technician    | 11.1         |
| Total responses          | <b>155.5</b> |

### 3. Is your company currently using rapid pathogen testing technologies?

| Answer            | % responses |
|-------------------|-------------|
| Yes               | 55.6        |
| No                | 44.4        |
| Total respondents | 100         |

| Number of platforms | % of responses |
|---------------------|----------------|
| 0                   | 44.4           |
| 1                   | 22.2           |
| 2                   | 22.2           |
| 3                   | 10.1           |
| 4 or more           | 0              |

## 4. If so, what pathogen platform(s) are you using?

| Platform                                 | % responses |
|------------------------------------------|-------------|
| VIDAS                                    | 100         |
| BAX real time PCR                        | 25          |
| BioRad IQ check real time PCR            | 25          |
| 3M MDS                                   | 25          |
| Neogen Reveal or other rapid immunoassay | 25          |
| Other: Neogen ANSR                       | 25          |
| Total Respondents                        | <b>225</b>  |

# 5. What microorganisms are you currently testing for in your facility?

| Organism                                                                              | % responses |
|---------------------------------------------------------------------------------------|-------------|
| Coliforms/E. coli                                                                     | 77.8        |
| Salmonella                                                                            | 66.7        |
| Listeria spp.                                                                         | 66.7        |
| Yeasts and Molds                                                                      | 66.7        |
| Enterobacteriaceae                                                                    | 55.6        |
| Listeria monocytogenes                                                                | 33.3        |
| Other: Cronobacter (2), total plate counts, gram negatives (general), Staph, Bacillus |             |
| STEC (stx positive big six E. coli + O157:H7)                                         | 11.1        |
| E. coli O157:H7                                                                       | 0           |
| None of the above                                                                     | 22.2        |

## 6. Where/how are you conducting your micro testing?

| Testing location                                | % responses |
|-------------------------------------------------|-------------|
| Third party testing lab                         | 75          |
| In house at each individual production facility | 62.5        |
| In house at a central laboratory                | 25          |
| Total Respondents                               | 162.5       |

# 7. How much do you trust the results of your pathogen tests?

| Level of trust       | % responses |
|----------------------|-------------|
| 1- Not at all        | 0           |
| 2- A little          | 0           |
| <b>3- Moderately</b> | <b>12</b>   |
| <b>4- A lot</b>      | <b>62</b>   |
| <b>5- Completely</b> | <b>25</b>   |

## 8. How much do you trust the results of your quality / indicator tests?

| Level of trust       | % responses |
|----------------------|-------------|
| 1- Not at all        | 0           |
| 2- A little          | 0           |
| <b>3- Moderately</b> | <b>12</b>   |
| <b>4- A lot</b>      | <b>62</b>   |
| 5- Completely        | 0           |

# 11. What would you like that you do not currently have today?

| Answer                                                     | % responses |
|------------------------------------------------------------|-------------|
| Lower price                                                | 75          |
| Faster turnaround time                                     | 62.5        |
| Greater specificity (i.e. fewer non-confirming detections) | 62.5        |
| Higher throughput                                          | 50          |
| Greater sensitivity (i.e. fewer false negatives)           | 12.5        |
| Additional targets                                         | 0           |



# What did we hear?

- Mix of current users and non-users of rapid methods
- Mix of in-house and third-party labs
- Generally a high level of trust in both pathogen and quality tests
- You want methods that are:  
Cheaper > Faster = More Specific  
> Higher Throughput >> More Sensitive and No New Targets
- Almost all do some level of confirmation of pathogen results
  - in a 3<sup>rd</sup> party or corporate central lab
  - none at manufacturing locations.
- Various levels of ID following confirmed pathogen detection (including some users of WGS/NGS!)
- All have some remedial actions tied to target detection
  - May vary by source of detection
  - Always vector follow-up on environmental detection
- Need to consider method validations



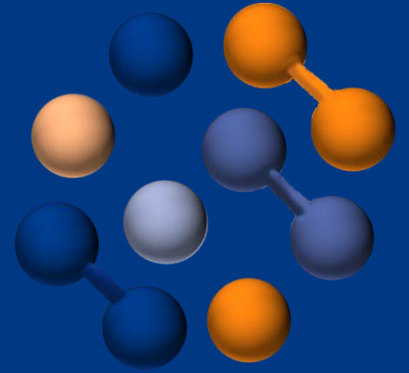
**Thank You!**

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# Rapid Methods in Food Pathogen Diagnostics

## Challenges for Sample Preparation & Detection of Foodborne Pathogens



Daniel R. DeMarco, Ph.D.

Director of Science – Eurofins Microbiology Laboratories

08/31/21

Provide an overview of rapid methods in food pathogen testing including the biology and chemistry of detection in 10-15 minutes



.....and oh yeah if you can squeeze some terminology stuff in there, that would be nice too...

# Detection Technologies in Food Pathogen Testing – A (Very) Brief Overview

TABLE 1. Detection Technologies in Food Pathogen Testing

| Type                      | Format/Specific Technology          | High Level Description                                                                                                                                                                                                                                                                                                                            | Target Pathogen Capture Ligand(s)                                                         | Primary Detection modality                                                                                                           | Pros                                                                                                                       | Cons                                                                                                                |
|---------------------------|-------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------|
| Culture                   | Liquid/broth and plating/agar media | Growth of specific pathogens on differential/selective culture media with biochemical identification                                                                                                                                                                                                                                              | na                                                                                        | Optical - visual interpretation                                                                                                      | Only detects live cells, gold standard, easy, inexpensive, highly effective                                                | very slow, labor intensive                                                                                          |
|                           | Lateral flow/dipstick               | Specific capture of targeted pathogens on a lateral flow/dipstick device. Labeled secondary antibodies used to generate visible band                                                                                                                                                                                                              | poly/monoclonal Abs, phage binding proteins                                               | Optical - visual interpretation of presence/absence of bands                                                                         | Inexpensive, easy to use, field deployable                                                                                 | Specificity gaps, sensitivity                                                                                       |
| Affinity Ligand           | ELISA/ELFA                          | Specific capture of targeted pathogens using biological affinity ligands. Detection is accomplished through enzymatic routes to produce an optical signal                                                                                                                                                                                         | poly/monoclonal Abs, phage binding proteins                                               | Optical - luminescence/fluorescence via enzymatic activity                                                                           | Inexpensive, automatable                                                                                                   | Specificity gaps, sensitivity, non automated methods very labor intensive                                           |
|                           | Biosensors                          | Specific capture of targeted pathogens using biological affinity ligands. Detection is accomplished using a huge variety of physical/chemical methods with signal generation via signal transduction as a result of target binding                                                                                                                | All types - phage proteins, aptamers, poly/monoclonal Abs, short chain Ab fragments, etc. | Many - SPR, EIS, surface acoustic wave, quartz crystal microbalance, evanescent wave, Raman, FRET, TIRF, QDs, etc.                   | sensitivity, speed                                                                                                         | Expensive, specificity gaps, high variability in affinity/avidity, reproducibility of ligand production             |
|                           | PCR                                 | Use of polymerase chain reactin to amplify DNA and/or RNA sequences specific to target pathogens. Detection is accomplished following amplification (end point) or during amplification (real time) by optical detection of fluorescence or luminescence signals. PCR with thermal cycling is most common but isothermal PCR now widely available | na                                                                                        | Optical - Fluorescence detection post amplification (SYBR green melt curve)                                                          | highly specific, inexpensive, closed tube system, objective results calling by algorithm                                   | slow, limited to single or biplex detection, detection of dead cells                                                |
|                           |                                     |                                                                                                                                                                                                                                                                                                                                                   |                                                                                           | Optical/Visual - visual identification of gel bands                                                                                  | very sensitive, highly specific, relatively fast, very inexpensive, low tech                                               | labor intensive, subjective, PCR/amplicon contamination risk, detection of dead cells                               |
|                           | real time PCR (rtPCR/qPCR)          |                                                                                                                                                                                                                                                                                                                                                   |                                                                                           | Optical - fluorescence detection during amplification                                                                                | fast, very sensitive, highly specific, many detection chemistries/formats widely available, multiplex up to 5 or 6 targets | expensive(ish), requires more highly trained staff, detection of dead cells                                         |
| Molecular (Amplification) | Isothermal (real time) PCR          |                                                                                                                                                                                                                                                                                                                                                   |                                                                                           | Optical -luminescence detection during amplification                                                                                 | fast, very sensitive, highly specific                                                                                      | Currently limited to single plex target detection, dead cell detection                                              |
|                           | Bacteriophage based                 | Use of engineered bacteriophage that infect specific target pathogens. Phage carry genes for luminescence and signal is generated during phage replication (lytic cycle)Upon viral replication signal generation is accomplished through enzymatic or other biochemical means                                                                     |                                                                                           | Optical - luminescence detection                                                                                                     | fast, cheap, potentially almost reagentless, only detects live cells                                                       | very new unproven approach, specificity gaps, inclusion of engineered phages causes issues in some European markets |
|                           | Sequence based                      | Sequencing of either targeted segments or whole genome w/bioinformatics to identify                                                                                                                                                                                                                                                               |                                                                                           | Optical - fluorescense labeling of bases for base calling                                                                            | Potentially can identify anything                                                                                          | expensive, identifies anything, data security concerns (i.e. linkage to outbreaks), slow                            |
| Hybrids and others        | Immuno-PCR                          | Combination of both affinity ligand and molecular/amplification technologies or others                                                                                                                                                                                                                                                            | Antibodies, other                                                                         | PCR amplification of specific DNA targets, followed by detection of labeled specific anti-DNA antibodies in lateral flow type format | Best of both worlds                                                                                                        | Worst of both worlds                                                                                                |

BD, Thermo, etc.

SDI/Romer

BM VIDAS, Eurofins  
BACSpec

None currently on market

Hygenia BAX

IEH PCT

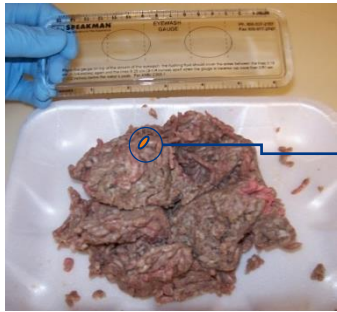
Everybody

3M MDS

Sample6/IEH

Clear Labs

BM Invisible Sentinel



What we are trying to do is really, really, really hard!

~1mm = 1000X  
actual size

Average weight of *E. coli* = 25kDa  $\sim 4 \times 10^{-20}$ g  
0.00000000000000000004G vs 375G

*A single bacterium as a 6' 6" person would need to travel approximately 100,000 body lengths (~120 miles) to make it from one side of 375g ground beef sample to the other. (state of Delaware is 96 miles long)*



Harder than finding a needle in a haystack!

- Total stack volume = 111 582 270.29 cm<sup>3</sup>
- Needle volume = 0.04729861 cm<sup>3</sup>
- Needle in HayStack =  $4.24 \times 10^{-10} = 42.4$  ppb



"Concentration" of needle in haystack is **170,000 time higher** than "concentration" of 1 *E. coli* in 375 g ground beef!



- Density of ground beef (90-94 % lean) = 0.92 g/cm<sup>3</sup>
- Ground beef = 375 g
- Ground beef volume =  $4.076 \times 10^{14}$   $\mu$ m<sup>3</sup>
- Volume of 1 cell *E. coli*  $\sim 1$   $\mu$ m<sup>3</sup>
- One *E. coli* in 375 g ground beef =  $2.45 \times 10^{-15} = 0.00245$  ppt

[haystack] / [Ground beef] = 172 781

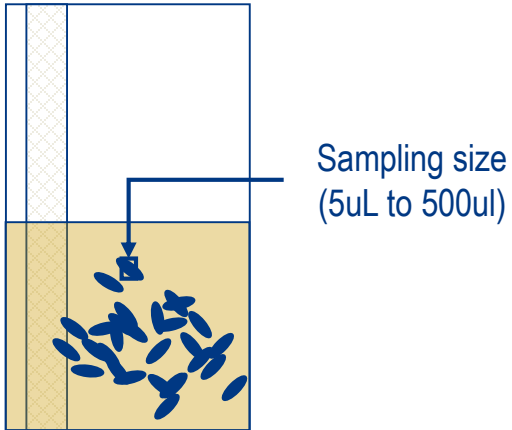
\*Thank you Dr. David Legan and Dr. Doug Marshall for the interesting factoids and corrections of my initial grossly wrong attempt to say something similar

- Over the past 30 years, detection has been the main focus of innovation
- In food pathogen dx innovation has mainly come from clinical and bio-threat applications
- Applications in food diagnostics have tended to follow 5-10yrs behind clinical
  
- Current technologies can provide accurate detection in seconds/minute
- Current technologies can detect one organism/molecule
  
- In essence the “detection problem” has been solved and has been for a long time

**...provided the target gets into the detection system**

- Most food pathogen tests must be able to detect a single target pathogen in any given sample (25g-375g)
- With small sampling sizes (typical of almost all rapid methods) how do you ensure that the sample you test will contain the target of interest (if present)?

- Long enrichment + Small volume sampling



## Advantages:

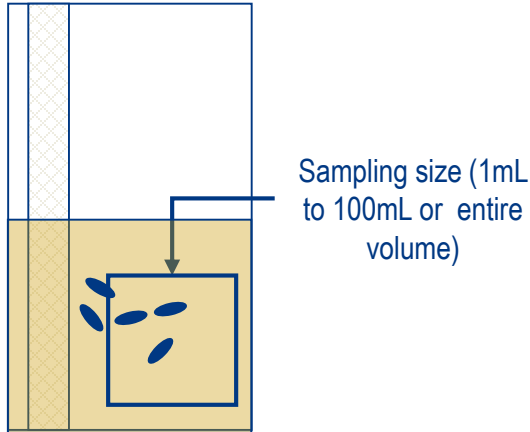
- Simple, effective
- Can add selectivity (i.e. suppress competing background flora) & dilutes inhibitors
- Works for all matrices

## Disadvantage:

- Enrichments take time (16-48h or more) → slower TATs



- Shorter enrichment + Larger volume sample

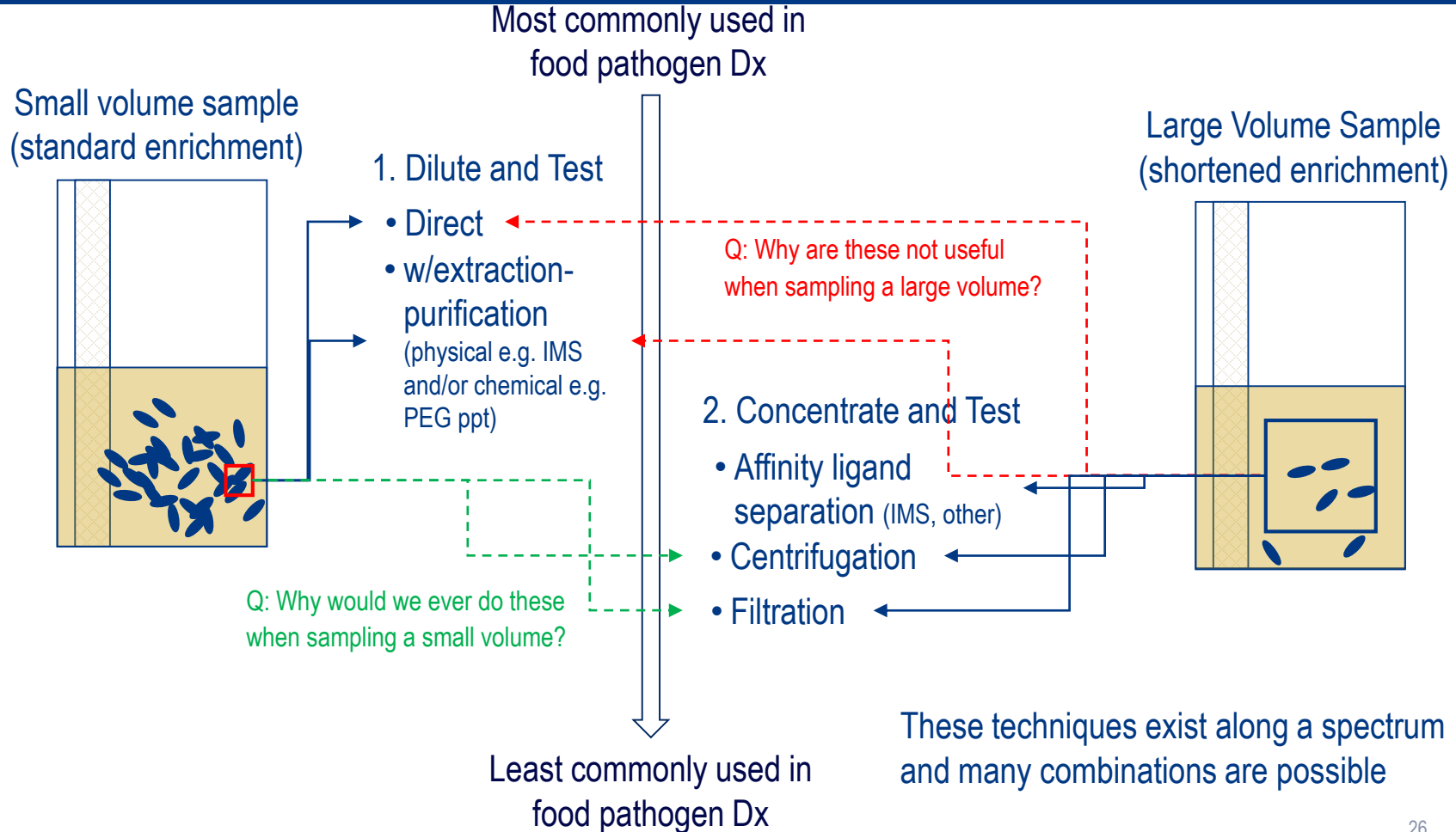


### Advantage:

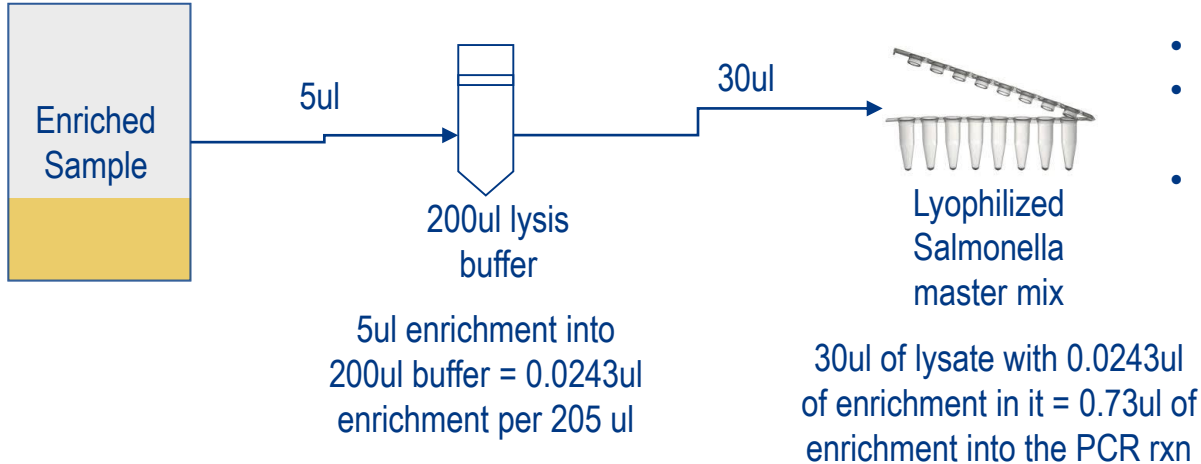
- Hypothetically improved sensitivity → shortened enrichment → faster TAT

### Disadvantages:

- Difficult as additional time/costs usually outweigh advantage of sensitivity improvements. Difficulties increase with ↑ sample weight and ↓ dilution ratio (aka sample weight:volume)
- Only possible for some matrices and each may requires unique method
- Detection method inhibition



- A commonly used real time PCR based method for *Salmonella* detection

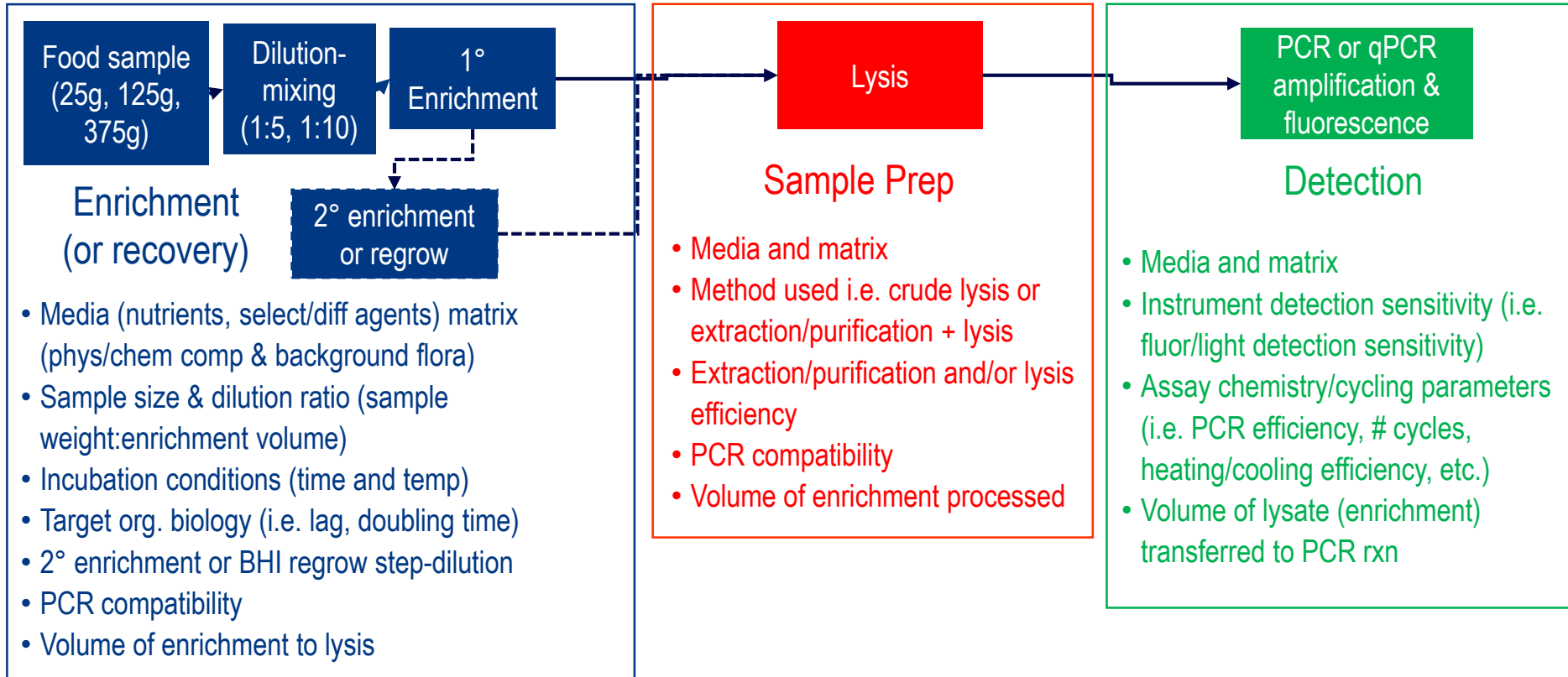


- **0.73ul** of original enrichment to PCR
- For a 25g sample (250ml enrichment) = **0.0003% of the entire volume.**
- For a 375g sample (3.75L enrichment) = **0.000015% of the entire volume**

**If you ever wondered why we need to enrich for so long this is your answer**

# Factors that Influence Method Performance – PCR Method Workflow Example

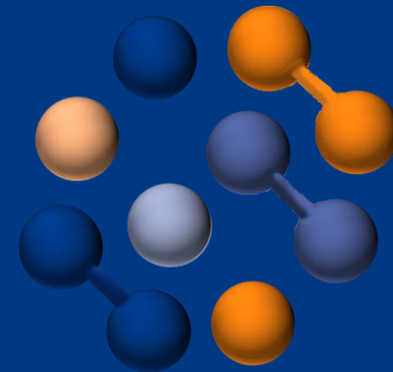
- Rapid food pathogen methods can be broken down into three core components.
- It is the combination of all three that determines overall method sensitivity and robustness
- Each component contributes to overall method sensitivity and robustness in different ways and many factors influence how



# Shifting Gears

## The Terminology of Detection

Presumptive (Positives) and the Great Non Confirming Presumptive (NCP) Debate



- True or False
- There has been a large increase in the number of presumptives that cannot be confirmed by culture in recent years

- Performance
  - We question one or more performance characteristics of the method. i.e. sensitivity/specificity, robustness, etc. is believed to be non optimal or inferior (or sometimes maybe even superior) to the “gold standard” method
  - The targets of a multiplex PCR (both of which are required to indicate a positive result) may be found in different organisms in the same enrichment (STEC – stx/eae)
- “Defensibility” of results
  - We lack full confidence in the initial presumptive (positive) result because it is possible that it may be due to artifacts of the analysis
  - Improper sample preparation, laboratory contamination, misidentification during analysis, etc.
  - Further verification of a presumptive result = more defensible result, very important when result demands regulatory action

- New/unknown science
  - The science behind the method and/or the target analyte is new and/or actively evolving
  - Not enough is known yet about the analyte and/or the method and how they behave in the “real world” to have great confidence in the results
- Misleading
  - Positive result would be misleading in terms of actual risk method is said to assess. e.g. detection of dead and/or non culturable organisms. The presence of dead cell DNA/RNA should present no risk from a food safety perspective therefore a secondary method should be used to “confirm” the presence of live cells.



- NCP ≠ FP

**TABLE 4.** False Positive vs. Non Confirming Presumptive

|                                           | False Positive                                                                                                                              | Non-Confirming Presumptive                                                 |
|-------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------|
| <b>Instrument Result</b>                  | <b>+</b>                                                                                                                                    | <b>+</b>                                                                   |
| <b>Initial Reported Result</b>            | Presumptive                                                                                                                                 | Presumptive                                                                |
| <b>Confirmation/Final Reported Result</b> | Not detected                                                                                                                                | Not detected                                                               |
| <b>Target DNA/RNA present</b>             | No                                                                                                                                          | Yes                                                                        |
| <b>Causes</b>                             | X-reactivity w/non target org. (i.e. primer/probe or affinity ligand specificity problem), signal aberration resulting in algorithm miscall | Everything else, e.g. dead cell DNA/RNA, confirmation method failure, etc. |
| <b>Other Terms</b>                        | N/A                                                                                                                                         | Non culturable presumptive, Detected not recoverable (DNR)                 |

- Very few diagnostic test customers understand or appreciate this distinction. For the majority FP=NCP. In either case they must be acted on as if true positives

- The detection “problem” was solved decades ago. Many technologies exist that are capable of detecting a single molecule. This includes PCR which is widely used in food pathogen testing today
- What remains is essentially a sample prep problem and it is very difficult because
  - Need to detect targets that are present at ultra low concentrations in large masses of material
  - These “masses of material” (aka foods or environmental samples) are extremely diverse and complex and span the gamut of forms of matter, components/ingredients, and sizes
  - Often contain substances which are inhibitory to rapid detection methods
  - Reluctance to pay more for testing
  - Difficulties/cost to make high throughput compatible
- There is ***always*** a tradeoff between speed and sensitivity...
- To date detection has seen much more research effort and dollars spent than sample preparation.
  - Detection is more “sexy”
  - Advances in detection have tended to trickle down to food from clinical dx but their lives are much easier on the sample prep front (very few matrices, target present at high concentration) and we should not expect sample prep innovation to come from clinical dx research
  - Biothreat agent dx r&d dollars have not helped and the economics (and applications) are very different
- Non confirming presumptives and false positives are not the same. Confusion between the two has resulted in no end of headaches and difficulties for diagnostic test kit developers, testing laboratories, and end users



**Thank You!**

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# Considerations when choosing and using rapid microbiological methods.

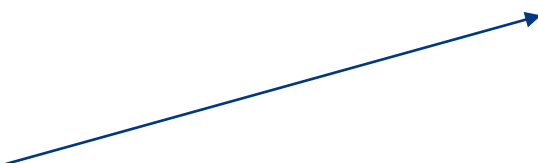


David Legan, PhD

# Considerations

## Attributes

- Target
- Validation
- Speed
- Cost
- Safety
- Need for confirmation
- Customer and regulatory acceptability
- Operational efficiency



## Validation

- Sensitivity
- Accuracy
- Inclusivity
- Exclusivity
- Enrichment / incubation time
- Reliability / robustness

# Detection methods: too much choice?

| AOAC RI PTM certificates listed on 2021-08-16                      |            |
|--------------------------------------------------------------------|------------|
| AOAC RI PTM certificates – type microbiological (including toxins) | 284        |
| Pathogens and potential pathogens (including <i>Listeria</i> spp.) | 230        |
| <b>Of which, foodborne pathogens</b>                               | <b>224</b> |
| Indicators                                                         | <b>24</b>  |
| Spoilage / general                                                 | <b>22</b>  |
| SARS-CoV-2                                                         | 6          |
| <i>Aspergillus fumigatus</i> and other spp. (Cannabis)             | 5          |
| Misclassified allergen / foreign species                           | 3          |

# Range of technologies

## Affinity assays

- **Immunoassays** (VIDAS, Solus, BACSpec)
- **Phage capture** (VIDAS-UP)
- **Lateral flow devices** (Invisible Sentinel/BioMerieux)

## Culture-based “amplification”

- **Metabolite detection** (Soleris/Biolumix)

## Molecular amplification assays

- **PCR/rtPCR** (BAX, BioRad iQ-check, BACGene, GENE-UP, Pall GeneDisc, PolySkope, PathogenDx)
- **LAMP** (3M MDS)
- **RNA detection** (Neogen ANSR, Roka/IEH)

## Other

- **Phage-based detection** (Sample6/IEH)
- **Reactive swabs:**
  - **Chromogenic** (Paradigm PDX, Hygiena InSite)
  - **Bioluminescent** (ATP, Hygiena MicroSnap)
- **Sequence-based detection** and/or profiling (Clear Labs, Rheonix)



Assume all system names are trademarked. List is not comprehensive. **Inclusion does not imply endorsement.**  
**Exclusion does not imply disapproval.**

# Sensitivity

## Limit of Detection (LOD) per mL of enrichment broth

| Technology | CFU/mL (after enrichment) | Source                                                         |
|------------|---------------------------|----------------------------------------------------------------|
| ELISA/ELFA | $10^4 - 10^5$             | K.M. Lee et al. <i>Food Control</i> <b>47</b> (2015) 264 – 276 |
| PCR        | $10^4$                    | K.M. Lee et al. <i>Food Control</i> <b>47</b> (2015) 264 – 276 |
| LAMP       | $10^3$                    | Eurofins internal                                              |



# Validated LOD / test portion: *Salmonella*

| Principle        | Sample prep           | Method     | AOAC RI PTM            | Test portion (g) <sup>2</sup> | LOD <sub>50</sub> CFU /test portion <sup>1</sup> | Time to result        |
|------------------|-----------------------|------------|------------------------|-------------------------------|--------------------------------------------------|-----------------------|
| Culture          | Enrichment & plating  | FDA BAM    | N/A                    | 25 <sup>6</sup>               | 1 (assumed)                                      | 84-126 h <sup>4</sup> |
| ELFA antibody    | Enrichment            | VIDAS SLM  | <a href="#">20901</a>  | 25                            | 0.37-1.06                                        | < 48 h <sup>3</sup>   |
| ELFA phage tails | Enrichment            | VIDAS UP   | <a href="#">71101</a>  | 25 - 375                      | 0.41 - 0.90                                      | 22-32 h <sup>4</sup>  |
| DNA rtPCR        | Enrichment            | BACGene    | <a href="#">121501</a> | 25 - 375                      | 0.75-1.06                                        | 16-30 h <sup>4</sup>  |
| DNA LAMP         | Enrichment            | 3M MDA2    | <a href="#">91501</a>  | 25 - 325                      | 0.35-0.99                                        | 16-30 h <sup>4</sup>  |
| RNA TMA          | Enrichment            | ATLAS      | <a href="#">41303</a>  | 25 - 375                      | 0.17-1.50                                        | 16-30 h <sup>4</sup>  |
| PCR Microarray   | Extract & concentrate | PathogenDx | <a href="#">092001</a> | 4" x 4" stainless steel       | 47-73                                            | 8 h <sup>4,5</sup>    |

<sup>1</sup> Concentration where probability of detection is 50 %; <sup>2</sup> Portion size in data set submitted for certification; <sup>3</sup> Manufacture claim; <sup>4</sup> Depending on matrix; <sup>5</sup> Environmental only, <sup>6</sup> Generally, many options available

# Time to result

## Broadly:

- Culture TTR (not rapid) > Affinity methods > Amplification methods > Concentration methods

For rapid screening methods time to result is primarily driven by enrichment time.

Why not just use “no-enrichment / concentration” options?



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# No-enrichment methods

## Some options (examples)

RNA detection, e.g.

- Neogen ANSR *Listeria* Right Now (for swabs only)

PCR with concentration step(s), e.g.

- PathogenDx
- GENE-UP *Salmonella* quantification

Integrated concentration and detection, e.g.

- SnapDNA

## Pros

- Shorter time to result

## Cons

- Currently limited applications
- Sensitivity
- Modified workflows
- Short experience

# Beware the “need for speed”



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- Constant desire for faster methods.
- Push to shorten enrichments for faster results.
- Means lower target concentration for detection.

## POTENTIAL CONSEQUENCES

Public health risk.  
Reputational and regulatory risk.  
Loss of brand value.



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# Interferences / failure to detect

Enrichment interference



Detection interference



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High competitive background



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Antimicrobials – esp. environmentals, spices



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Deep colors (some detection technologies)



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Amplification inhibitors, e.g. spices, botanicals

True false negative rate is “impossible” to know.

# Interferences / failure to confirm

- “Non-confirming presumptive”
  - Method detected target but isolate cannot be cultured.
- Detection of target from “dead” cells.
  - Digestion of extraneous DNA, e.g. *PREraser*,
- Isolates that don't perform as expected on culture media
- True cross-reaction with non-target strain (rare)

# Validation and verification

Validation commonly through a recognized certification body.

- US market – usually AOAC
  - Performance tested methods (PTM) common for rapid methods. Validation study through reputable lab.
  - Official Methods (OMA) less common for newer methods. Requires multi-lab study and extensive experience of the method
- European markets, AFNOR, MicroVal, NordVAL
- So... Which dairy matrices are validated?

# PTM *Listeria* spp. validations – selected platforms

| AOAC Dairy Categorization: Fermented and non-fermented products |       |                                                                      | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
|-----------------------------------------------------------------|-------|----------------------------------------------------------------------|---|---|---|---|---|---|---|---|---|
| H <sub>2</sub> O %                                              | Fat % | Examples                                                             |   |   |   |   |   |   |   |   |   |
| < 20                                                            | <10   | Powders: milkshake, buttermilk, NFDM, whey, casein                   |   |   |   |   | X |   |   |   |   |
|                                                                 | 10-30 | Dry whole milk, grated parmesan cheese                               |   |   |   |   |   |   |   |   |   |
|                                                                 | 30-70 | Powdered cream                                                       |   |   |   |   |   |   |   |   |   |
|                                                                 | >70   | Butter, margarine                                                    |   |   |   |   |   |   |   |   |   |
| 20-50                                                           | <10   | Canned condensed milk                                                |   |   |   |   |   |   |   |   |   |
|                                                                 | 10-30 | Cheeses: American, Brie, Gouda, Monterey, Colby, goat                |   |   | X |   |   |   | X |   |   |
|                                                                 | 30-70 | Margarine                                                            |   |   |   |   |   |   |   |   |   |
| 50-80                                                           | <10   | Ice-cream, low-fat yogurt, Ricotta, milkshake, evap. milk            | X |   |   |   | X | X | X |   |   |
|                                                                 | 10-30 | Sour cream, whipped cream, mozzarella                                | Q | S | Q | Q | Q | Q |   | Q | Q |
|                                                                 | 30-70 | Heavy cream                                                          |   |   |   |   |   |   |   |   |   |
| >80                                                             | <10   | Fat-free half-&-half, whey, yogurt, cottage cheese, milk, buttermilk | X | X |   |   |   | X | X | X | X |
|                                                                 | >10   | Half-&-half regular                                                  |   |   |   |   |   |   |   |   |   |

Certificate states: Q, Queso Fresco; S, “soft white cheese”; X, maps to category example



# Operational integration

- Facilities / containment
  - on-site or offsite lab; containment of pathogens
- Method complexity / required skill level
  - Enrichment methods generally fit easily into lab workflows
  - Extraction / concentration methods generally harder, may need extra equipment
- Documentation, training and proficiency testing
  - Required for any new method
- Verification
  - Method works “in your hands”
- Fit for purpose
  - Method works for matrix.

# Summary

Many Rapid Methods on the market;

- Sensitivity/test portion
  - Accuracy
  - Precision
  - Robustness
- } Similar

- Speed

- Validated matrices

- Ensure that the method is validated for your matrix
  - Or generate your own validation
- Use an accredited lab
- If you have any concerns ask questions



**Thank You!**

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# Beyond Technology, What Else Do You Need To Consider?



Douglas Marshall, PhD, CFS

# Practical Testing Considerations

- Ingredient vs. finished product vs. environmental samples?
- How often do you test?
- How many samples do you test?
- What sample size do you collect?
- Indicator vs. pathogen?
- What performance specifications do you use?
- In-house testing vs. out-source testing?
- Speed to test result, how fast is fast?
- How do you manage false positives and false negatives?
- How do you handle presumptives that don't confirm?

# What to Test For – Pathogens, Spoilers, or Indicators?

## Common Indicators

- Aerobic Plate Count
- Indicator organisms
- Coliforms
- Fecal coliforms/*E. coli*
- Enterobacteriaceae
- Enterococci
- Lactic acid bacteria
- Yeast and molds
- ATP

## Specific Pathogens

- *Salmonella*
- *Cronobacter sakazakii*
- *Listeria* spp.
- *Listeria monocytogenes*
- *Staphylococcus aureus*
- *Yersinia enterocolitica*
- Pathogenic *Escherichia coli*

# Product Sample Considerations

- Direct testing liquid dairy samples allow for a lower LOD/LOQ
- Solid samples (cheese, ice cream, powders) require initial dilution, which increases LOD/LOQ
- Powders have potential to create dust, which is a cross contamination risk. Is the lab set up to handle this risk?
- Some ingredients can interfere with method performance, such as pigments, high lipid content, or some metallic cations like Zn

# How Many Product Samples?

Is one grab sample from an entire production lot adequate?

- For liquid samples that are easily homogenized – maybe?
- For solid samples that are often stratified due to settling – not a good choice?

How do you collect a representative sample?

- Products that are palletized?
- Products that are super sacked?
- Products that are in process?





# FDA-BAM Salmonella Sampling Guide

## Food Category I. Greatest Risk, 60 25-g samples per lot

- Foods that would not normally be subjected to a process lethal to Salmonella between the time of sampling and consumption and are intended for consumption by the aged, the infirm, and infants

## Food Category II. RTE Foods, 30 25-g samples per lot

- Foods that would not normally be subjected to a process lethal to Salmonella between the time of sampling and consumption

## Food Category III. Lowest Risk, 15 25-g samples per lot

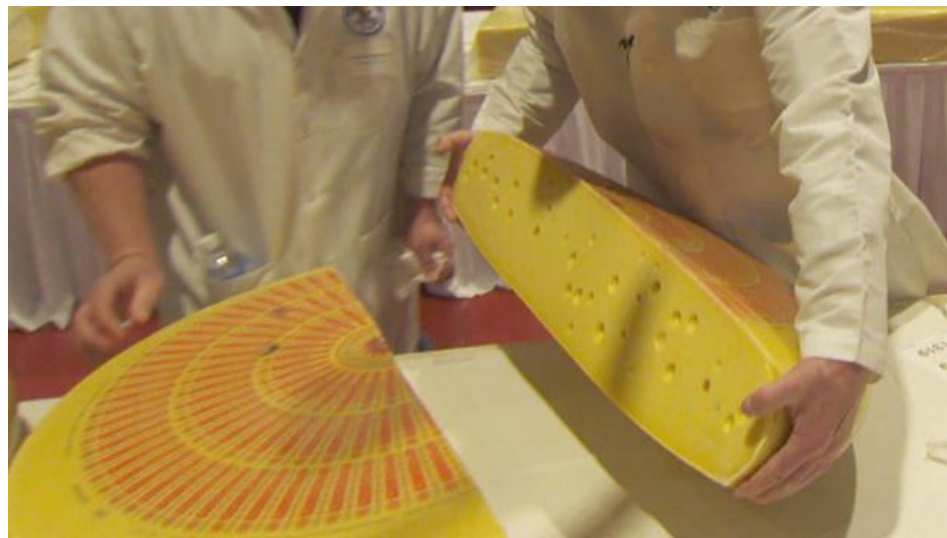
- Foods that would normally be subjected to a process lethal to Salmonella between the time of sampling and consumption

# Sample Size?

Infectious dose for *Salmonella* in Cheddar cheese reported as low as 1 CFU/500 g (see Fontaine et al., 1980. Am. J. Epidemiol. 111:247–253)

What sample size is adequate?

- 25 g
- 125 g
- 375 g
- 750 g
- 1.5 kg



# Environmental Monitoring: What to Test For?

## Wet Processing Environment

- *Listeria monocytogenes* – pathogen of concern
- *Listeria* species – best indicator

## Dry Processing Environment

- *Salmonella* and *Cronobacter* – pathogens of concern
- Enterobacteriaceae count or coliform/*E. coli* count – which is the best indicator?

## What about other pathogens?

- If you control *Listeria* and *Salmonella* the odds are good you're controlling other pathogens

# Transient vs. Persistent Strains

**Transient** strain – enters facility but does not permanently reside

- Control programs eliminate organism
- Unable to adapt and replicate
- Occasionally can be found during routine surveillance

**Persistent** strains – enters facility and establishes permanent residency

- Control programs fail to eliminate organism
- Establishes niche in harborage locations such as biofilms
- A frequent contaminant found during routine surveillance

# How Many EMP Samples?

- It varies depending on risk
- Size and complexity of facility
- Number of skews
- Number of sanitation runs
- Range from daily/multiple times a day to weekly
- Sites are typically pre-determined, but also may be randomly rotated
- At least weekly
- U.S. dairy Innovation Center recommendation
- A minimum of 30 swabs per 50,000 sq. ft. per week.
- > 55 swabs per 50,000 sq.ft. per week
- Significantly increase sample number when out-of-spec occurs



# Thank You!

Questions?

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